



Dear Mrs/Sir,

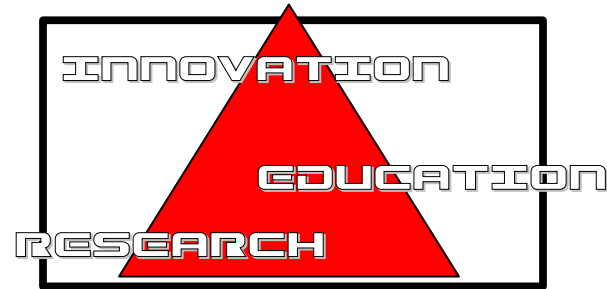
With the present eCentres.net INNOVANET invites

**you as collaborator to participate in EAC/26/07 - Pilot projects for cooperation between European Institutes of Technology with deadline for submission of application: 15/08/2007** co-funded project which we're preparing.

This call for proposals aims at establishing **pilot networks** that will design, implement and test new models of integrated partnerships between the actors involved in technological innovation and transfer (such as universities, research organisations, small, medium-sized and large companies, innovation centres, etc.). The knowledge and experience therefore produced should not just support these networks in taking their integration a step further, but also provide good practices and support both for existing networks operating in the knowledge triangle and for policy-makers who are designing new instruments and initiatives to support integration.

**Specific goals** should be to:

- study issues and requirements for **developing and supporting integrated partnerships** between the actors involved in the knowledge triangle with the primary aim of increasing knowledge and technology transfer capacity;
- design new models for supporting and managing these partnerships by means of **innovative governance and operational structures**;
- implement and test the feasibility of applying some of the critical components of such **models in practice to support integration of the partnership in research, education and innovation**;
- collect information about the functioning of the partnership, about the **cooperation and collaboration between the partners** and their problems and produce recommendations and findings on how other networks can achieve more integrated forms of collaboration;
- **share results** with the other pilot projects selected in order to produce more general findings which can be applied in different fields;
- disseminate the results of the projects to other networks and the wider European innovation community in order to **maximise the impact of the results**;



- create the conditions for **further exploitation of the results** of the project or its continuation after the end of Community funding. Pilot projects for cooperation between European Institutes of Technology Supporting integrated innovation networks – Call for proposals

Given the budget of €5 million, it is estimated that **three to five pilot projects could be financed**. Each proposed partnership should address the above-mentioned goals with a specific focus on one strategic interdisciplinary field that will be used as a case study to test the applicability of the results.

These fields should have a strong economic and social impact on areas where (i) a critical mass of resources at European level is essential, (ii) adaptability and flexibility are needed to cope with environmental turbulence and (iii) knowledge and technology transfer between research and industry play a pivotal role. Proposals should give reasons for the strategic field which the applicants have chosen to cover in view of its economic and social impact.

In order to produce findings of more general, or at least interdisciplinary, applicability and use, applicants should provide the resources necessary to share their results with the other pilot projects selected and jointly produce a comparative report to develop synergies between the different partnerships as widely as possible.

### Themes

In addressing the goals of the project, each proposed partnership should cover at least the following themes (other themes may be included):

- **Virtual versus physical clusters:** managing the trade-off between the benefit of spatial proximity and the need to act and collaborate at European level (such as the definition of which activities, given the selected field, require physical proximity to be performed, and which could be effectively managed in a distributed way and which tools are needed to manage distributed collaboration).
- **New forms of governance:** managing the trade-off between the demand for equal involvement of the various partners and the need to foster a common identity and the autonomy of the partnership, including effective decision-making processes and leadership (such as the definition of which decisions should be taken on a shared basis and which should be delegated to dedicated roles and structures).
- **Models for sharing resources, results and management:** managing the trade-off between the need to own resources and results and the need to pool and coordinate resources effectively towards common goals, including issues related to the sharing of facilities and infrastructures (such as shared laboratories), effective and flexible management of intellectual property or provision of innovative staff arrangements (such as secondment, double affiliation, or other innovative schemes).
- **Incentive models:** providing incentives for structured partnerships for the various bodies involved in the knowledge triangle with a specific focus on how to integrate the business dimension in the education and research activities of the partnership to foster knowledge and technology transfer to industry.
- **SMEs:** identifying models allowing small and medium-sized enterprises to participate in such partnerships and how support for SMEs can be developed.
- **Start-ups:** identifying the ways in which the partnership can most effectively encourage innovative start-ups in its field, including issues related to access to finance and risk capital;
- **Financing models:** identifying innovative financing models to support the long-term financial sustainability of the partnership, enabling it to draw on different sources and, in particular, to attract private funding.
- **New skills, roles and professions:** identifying which skills are needed by all the partners in order to facilitate collaboration, which new type of roles are required (such as innovation managers or brokers) and how these roles can achieve a level of recognition and Pilot projects for cooperation between European Institutes of Technology professionalism (such as the provision of dedicated and recognized training, the establishment of a community, or the inclusion of new roles in existing career schemes).
- **Managing interdisciplinary and international collaboration:** identifying specific challenges which arise when seeking to bring together experts from different fields, organisations and cultures in an international setting to address a specific problem (such as cultural differences or linguistic heterogeneity).
- **Managing negotiation and building consensus:** identifying approaches and methodologies to manage the conflicting interests of the parties involved in a partnership to negotiate effective solutions and reach consensus (such as methodologies for conflict management or semantic heterogeneity).

Seeking The best Recognized EU Journalist In Politics, Innovation and Business

**"EIREP-KIS" European Innovation-Research-Education Platform of Knowledge & Information Services**

aims to develop and test improved business support mechanisms for knowledge and Information Services.

The budget is 1.00MEUR 75% approx co-funded by EC.

The duration is two years, 2008-2010.

The **collaborative INNOVANET** <http://eCentres.net> is preparing a proposals for this CIP call, at the moment - please find the presentations on

**1) <http://ecentres.net/EIREP-KIS>**

The proposal is coordinate by ATI-TMZ from Germany, with the collaboration of all INNOVANET.

In parallel INNOVANET community is actually preparing to CIP proposals:

**2) <http://ecentres.net/TECH-TEIP-KIS>**

**3) <http://ecentres.net/CoompEUition>**



1) **EIREP-KIS** reinforces the triangle between technological platforms in Innovation (Europe-Innova), Research (Technological platforms) and Education initiatives. The diverse actions and activities agglutinate and exchange experience and knowledge from all the best of the three poles in a synergistic effort of pull the triangle for the best jobs and quality of live in Europe. This proposal is coordinate by AIT Westmecklenburg GER

2) **TEIPxKISxICT** the **Sectoral ICT platform** is focused on the **7 specific strategic target-groups of actual high grow and knowledge intensive requirements: RFID-OS-GOV-WEB-SEC-SAT-ENE** promote by CONSEN & ATI - erc gGmbH. One-stop-shop will be designed and implemented by the consortium, mentored and tailored by experts, tested for a representative Evaluator Panel of **250 KIS companies** and valued and extended by a sustainable responsible plan of exploitation.

3) Horizontal **TEIP-KIS** named **CoompEUition** promoted by us and now seeking the convenient coordinator aims to generate and maintain a natural process of innovation knowledge outcomes for feeding the innovation sectoral platforms and stakeholders. The process is based on a annual contest between individual and teams of innovation stakeholders, in a set of trails online/onsite and web-negotiate, that end providing awards to the Bests.

**Calendar:** First step **register** on [eCentres.net](http://eCentres.net) and send us consen AT consen.org or upload your **Letter of Interest** and Confidentiality **LoIC** in the **webfile manager**.



**2007-07-12** Deadline for sending, in a first stage, the digital forms (pdf) LoIC, A2, Presentation (one page) and Exclusion form - look explanations (contact Ferran) at: <http://ecentres.net/MyForms>

**2007-07-18 BXL work-meeting1** **EIREP-PKIS** + **TEIPxKISxICT** + **HZ-TEIP-KIS** contact Alexander (iCentres) and sign up the event. Decisions of WPs and tasks, Budget, Events, partners and leaders.

[http://ecentres.net/TEIPKIS\\_meeting\\_18Jul07BXL](http://ecentres.net/TEIPKIS_meeting_18Jul07BXL)

**2007-08-01 work-meeting2** **ICT-TEIP-KIS** and **HZ-TEIP-KIS** contact Alexander and sign up the event. Gathering documents. Final decisions and signatures. (venue details to be confirmed)

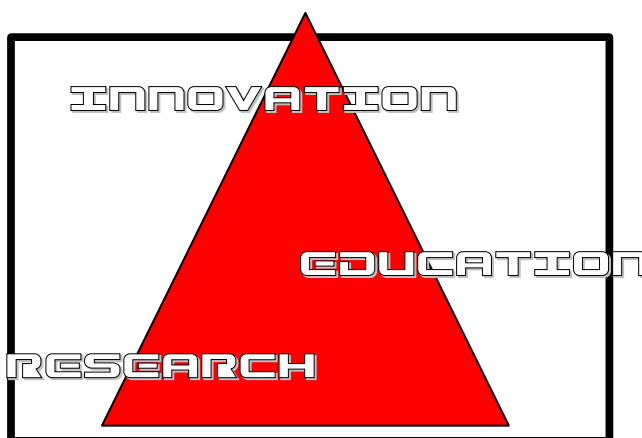
**2007-08-15** Deadline to post **EIREP-PKIS**

**2007-08-28** Deadline for sending in a second stage the original documents (hard copies)

**2007-09-07** Deadline to post the 3 -original and 2 copies- and the CD ROM of the memory

**PARTNERS (At the moment to be revised, some confirmed & extended to covert Innovation stakeholders+EU map)**

- GOV - State Agency ITC of BULGARIA
- GOV - ITTC GENERALITAT of CATALONIA
- GOV - ATI Westmecklenburg GER
- UNIV- University of Lodz POL
- UNIV- University of Camerino ITA
- CHAMB - C. Commerce of Romania CCIR.ROM
- CHAMB - Edinburgh Chamber Commerce GBR
- IRC - ZENIT (subcontractor) GER
- IRC - iCentres Association BLG
- IRC - INNOVATION TARGETING Scotland
- RTD - UNINOVA Lisbon PT
- INCUBAT - BarcelonaActiva CATALONIA
- INNOVAT - Institute Tech. Andalusia ESP
- INNOVAT - EUROCONSULTANTS.GRC
- INNOVAT - ATI - erc gGmbH GER
- INNOVAT - ISEA TECHO-COOP Basque Country
- INDUST - LAKA OS Association Latvia LV
- INDUST - ANIMA eTrade BLG
- WEB - MEDIATSOFT SLV
- KWS/CWE- MUFICATA.ESP (representing CONSEN)
- WEB/CWE- KKnet.FIN



Please, don't hesitate to contact any of us to request more information and circulate this email among possible colleagues/institutions eligible and interested, regards, Ferran Cabrer i Vilagut MUFICATA s.l. - CONSEN Euro-Group ICT/OS cluster - Barcelona

<http://eCentres.net>

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INNOVANET

Collaborative network

knowledge Services

